

## **OK International Deploys Ultriva Lean Manufacturing Software in California Plant**

CUPERTINO, Calif. – March 17, 2006 – Ultriva Inc., the world leader in lean manufacturing software, today announced that OK International, a part of the Dover Corporation (NYSE: DOV) and a leading global supplier of products for the electronics assembly workbench, has selected Ultriva’s hosted, On-Demand lean manufacturing software products to manage replenishment across its entire value stream. OK International is deploying Ultriva’s Electronic Kanban and Supplier Replenishment software in its Garden Grove, Calif. manufacturing facility. OK International will extend both consumption-driven demand management and schedule-based replenishment capabilities to its suppliers and customers. OK International’s goals are to improve on-time delivery performance to customers, reduce or eliminate stock-outs and reduce inventory.

The implementation follows OK International’s successful pilot with Ultriva’s lean manufacturing software in its Garden Grove, Calif. plant, beginning in October of 2005. Ultriva’s lean manufacturing software will replace traditional purchase order processes, and OK International is targeting a 30% improvement in raw material inventory turns and more than a 10% improvement in on-time delivery performance. OK International also anticipates significant reductions in expediting charges, storage space, lead times and overtime, as well as increased buyer and planner productivity, reduced cycle times and improved customer on-time delivery performance.

“OK International has been dedicated to improving operational effectiveness for years and as we utilize lean practices throughout our organization, we expect to further improve our customer service and the overall efficiency of our business. During our pilot with Ultriva Electronic Kanban and Ultriva Supplier Replenishment we confirmed that one tool could allow us to manage all supplier replenishment interactions. As a result, we are establishing one standard set of processes for managing material across all suppliers,” said Ken Demirjian, OK International vice president of global supply chain. “This approach will maximize our adoption of consumption driven replenishment wherever possible, ensuring substantial inventory reductions while eliminating stock-outs.”

Ultriva Supplier Replenishment extends Ultriva Electronic Kanban by allowing customers to have one replenishment interface with their suppliers, regardless of the material type. It provides buyers and suppliers with a single, integrated replenishment interface that shows the status for every order in the system — both kanban and non-kanban.

“We’re proud to be able to help a worldwide leader like OK International improve its competitive advantage,” said Ashley Stirrup, CEO of Ultriva, Inc. “Cost reduction and improved on-time delivery performance are key drivers for today’s leading manufacturers. OK International is at the forefront of Lean as it uses software to drive bottom line results.”

Ultriva Electronic Kanban and Supplier Replenishment software provides an integrated portal for manufacturers and their suppliers to:

- Improve supplier on-time delivery performance by enabling better collaboration and data sharing between buyers and suppliers.
- Improve buyer and planner productivity by automatically flagging and communicating new and changed orders to suppliers, eliminating unreliable communications by fax or email.

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- Eliminate stock-outs by tracking order status and proactively alerting buyers to high-risk situations.
- Reduce inventory levels by providing better inventory on-hand data and continuous improvement analytics

### **About OK International**

OK International has been a leading manufacturer of tools for the electronics assembly work bench for almost 60 years. Our family of complimentary products includes soldering, rework and fume extraction systems that are reliable, professional grade and price competitive.

Our products are easy to use and offer best-in-class performance. Plus, they are backed by our global sales channel whose knowledge and experience of applications and technology is unrivaled in the industry.

### **About Ultriva**

Ultriva, Inc., is a leader in lean manufacturing software that drives lean processes across the supply chain – from suppliers to customers. Ultriva’s flagship product, Ultriva Electronic Kanban, eliminates stock-outs while reducing inventory levels up to 75 percent. Ultriva Lean Scheduling complements demand-driven replenishment strategies by optimizing production schedules in real-time around the most variable customer demand. Ultriva

Supplier Replenishment extends the replenishment capabilities of kanban to include schedule-based replenishment, discrete POs, min/max, consignment and VMI (vendor-managed inventory) replenishment methods. Ultriva’s products are in use in more than 80 plants worldwide incorporating more than 1,000 suppliers and reducing manufacturing costs with industry leaders such as Rexnord, Emerson, Ingersoll-Rand and Invensys.

Founded in 1999, the company pioneered the creation of an application development platform that has helped move lean manufacturing from a paper-based system to one incorporating modern computer technology, allowing seamless integration of the suppliers and customers into plant production processes.

Through partnerships with lean consultants, and hardware and software providers, Ultriva provides a comprehensive solution that enables companies to quickly adopt lean manufacturing techniques while streamlining and optimizing their supply chain across customers, plants and suppliers.

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