

Ultriva Signs Partnership with Cincom Systems

Cupertino, California – January 12, 2010 - Worldwide software provider, Cincom Systems (<http://www.cincom.com>), has signed a partnership agreement with Ultriva (<http://www.ultriva.com>), a California-based software company specializing in Lean and Kanban solutions. As part of the agreement, Cincom will offer to existing and new customers Lean manufacturing solutions that complement its Cincom CONTROL enterprise resource planning (ERP) and Cincom Acquire Sales and Product Configurator software.

This partnership provides manufacturers with complex engineer- or made-to-order products—a solution that features intelligent, role-based operations management combined with proven Lean execution. “We believe this combination will provide our customers with the operational efficiencies required to meet the unique challenges facing manufacturers today,” says Jerry Miller, director of Cincom’s manufacturing business solutions division.

“Ultriva’s Electronic Kanban and other Lean manufacturing solutions have been working synergistically at Cincom customers over the years,” says Narayan Laksham, CEO of Ultriva. “By formalizing this business relationship, we can enhance the value to our customers with a pre-packaged, tightly integrated solution.”

“Cincom’s operations management capabilities and Ultriva’s Lean execution solution are a natural fit and complementary on both the business and technology levels,” says Dick Pearse, Cincom enterprise product director. “Alliances are successful when the combined value delivered is greater than the sum of the parts. This passes that test with flying colors.”

About Ultriva:

Ultriva’s Lean Execution Suite consists of modules like Customer Kanban, Supplier Kanban, Internal Kanban, SBR, Lean Production and OEE, which allow manufacturing companies to systemize, sustain and scale Lean disciplines across the organization. Ultriva’s flagship product, Collaborative Electronic Kanban, eliminates stock-outs while reducing inventory levels up to 75%. Ultriva modules are in use in more than 130 plants worldwide, incorporating more than 5,000 suppliers and transacting over 1.5 billion dollars of inventory at industry leaders such as AGCO, CNH, Emerson, IR-Trane, McKesson, Rexnord and ThermoFisher.

About CINCOM:

For 41 years, Cincom has helped thousands of clients worldwide by solving complex business problems with its software and services. For more information about Cincom’s partner program, contact Cincom at 1-800-2CINCOM (USA only), send an e-mail to partners@cincom.com or visit the company’s website at www.cincom.com/partners.

Media Contact:

Cindy McGowan
Ultriva Inc.
Ph: (408) 248 9803
Email: pr@ultriva.com

